



Building Blocks Of A Successful Small Business

Part 1 - (Building Blocks #1 - #5)

With Coach Jeff Earlywine



Building Block #1: Be Clear About What You Want

To find your passion you might ask yourself the following questions:

- What would I do if I could not fail?
- What would I do if I had all the money in the world?
- What situation (on the evening news or on the internet) touches my heart the most?
- What type person, culture, lifestyle, and/or material item am I drawn to the most?

What is your passion? _____

Building Block #2: Find a niche and be the best you can be.

What makes you come alive professionally? _____

Building Block #3: Make a difference.

How are you making a difference in your world? _____

Building Block #4: Monitor KPIs and Numbers Daily

What is one KPI that you need to monitor daily? _____

Building Block #5: Create Systems That Run Your Business

What systems are needed in your business?

